Intrastate Funding Formula Meeting

Review of Alternate Models – Round 2

Agenda

- Review of current factors, percentages, and allocations
- Presentation of individual IFF alternate models
- Comments from the submitting AAA
- Clarification related to each model
- Order of presentation:
 - District Three, Arlington, Piedmont Senior Resources, Senior Connections, SSSEVA, and Eastern Shore
- Analysis of loss charts
- Discussion

Current IFF Weight Factors and Percentages

- 30% Population = age 60+
- 10% Population = age 60+ in rural areas
- 50% Population = age 60+ in poverty
- 10% Population = age 60+ minority in poverty

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PSA	B- Supportiv	C(1) - e Congregate Meals	C(2) - Home Delivered Meals	E - Family Caregiver	Elder Abuse	Total
	\$ 317,562			\$ 116,610.50	\$ 2,818.00	\$ 843,779.50
	\$ 391,122			\$ 144,731.50	\$ 3,386.50	
	\$ 569,514			\$ 210,034.00	\$ 4,985.00	\$ 1,514,823.00
	\$ 267,218			\$ 98,818.50	\$ 2,318.00	\$ 711,235.00
	\$ 518,431				\$ 4,422.50	-
(5 \$ 522,317			\$ 192,197.50	\$ 4,605.00	\$ 1,388,527.50
	\$ 383,791		\$ 282,296.50	\$ 143,106.50	\$ 3,239.00	\$ 1,023,584.00
8.A	\$ 164,752	.50 \$ 90,627.0	\$ 121,245.00	\$ 61,489.00	\$ 1,386.50	\$ 439,500.00
8E	\$ 207,720	.50 \$ 114,248.0	\$ 152,928.50	\$ 77,582.00	\$ 1,743.50	\$ 554,222.50
80	\$ 934,934	.50 \$ 512,634.5	\$ 694,963.50	\$ 355,240.50	\$ 7,383.50	\$ 2,505,156.50
81	\$ 165,627	.50 \$ 90,501.0	\$ 124,436.50	\$ 64,134.50	\$ 1,216.00	\$ 445,915.50
8I	\$ 267,258	.00 \$ 146,134.5	\$ 200,361.50	\$ 103,096.00	\$ 1,992.00	\$ 718,842.00
9	\$ 277,274	.50 \$ 152,685.5	\$ 203,369.50	\$ 102,862.50	\$ 2,380.50	\$ 738,572.50
10	\$ 345,642	.00 \$ 189,904.5	\$ 255,314.50	\$ 129,864.00	\$ 2,841.50	\$ 923,566.50
11	\$ 469,488	.00 \$ 258,790.5	\$ 343,264.00	\$ 173,179.00	\$ 4,106.00	\$ 1,248,827.50
12	\$ 767,817	.50 \$ 422,713.5	\$ 563,570.50	\$ 285,213.00	\$ 6,563.50	\$ 2,045,878.00
13	\$ 366,856	.00 \$ 202,415.5	\$ 267,397.50	\$ 134,568.50	\$ 3,267.00	\$ 974,504.50
14	\$ 381,406	.50 \$ 210,332.0	\$ 278,472.50	\$ 140,333.00	\$ 3,363.00	\$ 1,013,907.00
1:	\$ 1,313,298	.00 \$ 721,774.5	\$ 969,177.00	\$ 492,598.00	\$ 10,862.00	\$ 3,507,709.50
10	\$ 307,716	.00 \$ 168,963.5	\$ 227,731.00	\$ 116,007.50	\$ 2,500.50	\$ 822,918.50
17/18	\$ 418,435	.50 \$ 230,689.5	\$ 305,769.00	\$ 154,194.50	\$ 3,672.00	\$ 1,112,760.50
19	\$ 392,638	.50 \$ 216,493.0	\$ 286,807.00	\$ 144,588.00	\$ 3,453.00	\$ 1,043,979.50
20	\$ 1,501,249	.50 \$ 826,852.5	\$ 1,100,413.00	\$ 556,296.50	\$ 12,937.50	\$ 3,997,749.00
2	\$ 657,945	.50 \$ 361,774.5	\$ 484,815.00	\$ 246,120.50	\$ 5,492.50	\$ 1,756,148.00
22	\$ 208,127	.50 \$ 114,939.5	\$ 151,265.50	\$ 75,946.00	\$ 1,884.00	\$ 552,162.50
TOTAL	\$12,118,145	.00 \$6,668,870.5	\$8,905,699.50	\$4,511,505.00	\$ 102,818.50	\$32,307,038.50

District Three

- Rationale: least disruptive alternative (1.36% of funds shifted), only 10 PSAs would lose
- Consider using state funds to offset any federal loss of more than 5% (estimated \$41,000 for FY '24)
- 40% base of previous year's allocation (rolling base)

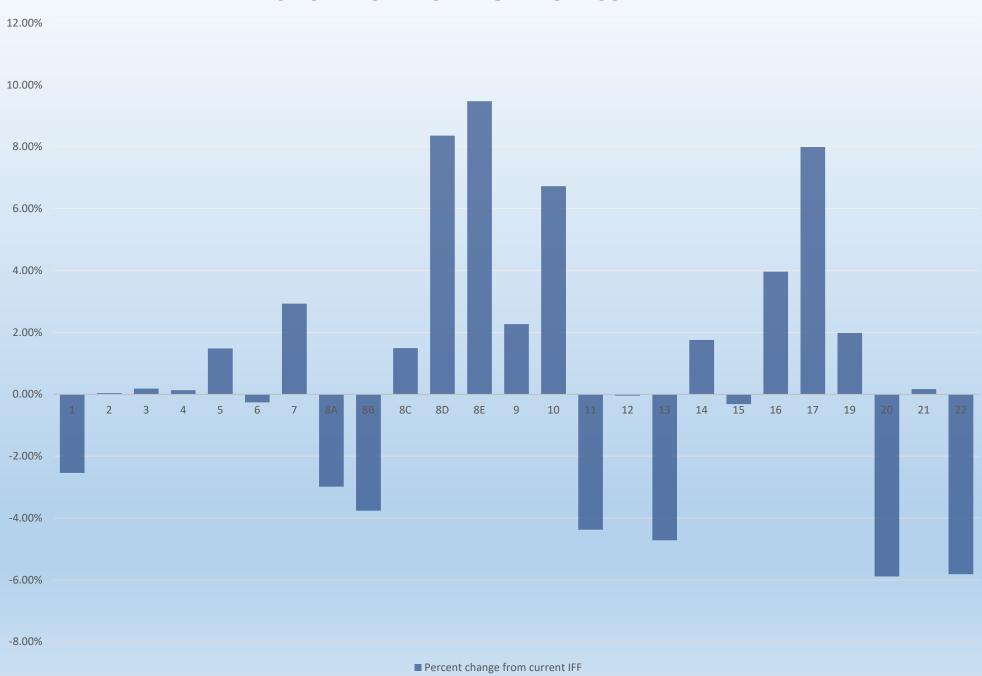
District Three (cont.)

Weight with 40% 2023 Allocation as Rolling Base

Weight Factors	Percentages
60+ POPULATION	20
60+ RURAL	10
60+ POVERTY	50
60+ MINORITY BELOW POV	10
PSA SHARE OF POP 60+	10
60+ RACIAL/ETHNIC MINORITY	-
60+ LIVING ALONE	-
Total	100

PSA	III-B	C1	C2	E	Elder Abuse	Funding difference from current IFF	Percent change from current IFF
1	\$ 308,873.00	\$ 170,149.00	\$ 226,282.40	\$ 114,345.20	\$ 2,670.20	\$ (21,459.70)	-2.54%
2	\$ 390,924.80	\$ 215,226.20	\$ 286,906.40	\$ 145,186.60	\$ 3,344.60	\$ 404.60	0.04%
3	\$ 569,780.80	\$ 313,771.20	\$ 417,860.60	\$ 211,328.60	\$ 4,896.00	\$ 2,814.20	0.19%
4	\$ 267,312.20	\$ 147,177.20	\$ 196,158.00	\$ 99,252.40	\$ 2,288.20	\$ 953.00	0.13%
5	\$ 525,975.60	\$ 289,488.40	\$ 386,403.80	\$ 195,691.40	\$ 4,472.00	\$ 20,445.70	1.48%
6	\$ 520,064.80	\$ 286,439.60	\$ 381,206.60	\$ 192,714.00	\$ 4,482.00	\$ (3,620.50)	-0.26%
7	\$ 395,124.60	\$ 217,422.20	\$ 290,477.60	\$ 147,191.60	\$ 3,345.60	\$ 29,977.60	2.93%
8A	\$ 159,887.00	\$ 87,972.80	\$ 117,569.00	\$ 59,585.60	\$ 1,351.60	\$ (13,134.00)	-2.99%
8B	\$ 200,004.20	\$ 110,040.20	\$ 147,093.40	\$ 74,559.80	\$ 1,689.40	\$ (20,835.50)	-3.76%
8C	\$ 951,815.80	\$ 523,052.80	\$ 702,645.40	\$ 357,223.20	\$ 7,856.40	\$ 37,437.10	1.49%
8D	\$ 180,592.00	\$ 99,124.40	\$ 133,804.60	\$ 68,221.80	\$ 1,456.40	\$ 37,283.70	8.36%
8E	\$ 294,213.20	\$ 161,534.80	\$ 217,800.60	\$ 110,972.40	\$ 2,385.80	\$ 68,064.80	9.47%
9	\$ 283,404.80	\$ 156,002.20	\$ 208,115.80	\$ 105,364.00	\$ 2,416.20	\$ 16,730.50	2.27%
10	\$ 369,404.80	\$ 203,167.80	\$ 271,997.80	\$ 138,000.60	\$ 3,097.60	\$ 62,102.10	6.72%
11	\$ 448,340.20	\$ 246,899.20	\$ 328,781.60	\$ 166,270.60	\$ 3,853.40	\$ (54,682.50)	-4.38%
12	\$ 767,230.00	\$ 422,289.40	\$ 563,561.20	\$ 285,378.20	\$ 6,529.40	\$ (889.80)	-0.04%
13	\$ 348,819.40	\$ 192,173.20	\$ 255,467.00	\$ 129,059.40	\$ 3,021.80	\$ (45,963.70)	-4.72%
14	\$ 387,419.60	\$ 213,379.80	\$ 283,987.00	\$ 143,569.20	\$ 3,338.20	\$ 17,786.80	1.75%
15	\$ 1,310,547.20	\$ 720,836.80	\$ 964,739.80	\$ 489,374.20	\$ 11,007.80	\$ (11,203.70)	-0.32%
16	\$ 320,524.40	\$ 176,239.40	\$ 236,190.40	\$ 119,908.00	\$ 2,675.20	\$ 32,618.90	3.96%
17	\$ 451,155.20	\$ 248,446.80	\$ 330,860.60	\$ 167,327.80	\$ 3,876.80	\$ 88,906.70	7.99%
19	\$ 399,781.40	\$ 220,174.20	\$ 293,103.80	\$ 148,200.20	\$ 3,441.20	\$ 20,721.30	1.98%
20	\$ 1,411,947.80	\$ 777,298.00	\$ 1,036,503.20	\$ 524,615.60	\$ 12,060.00	\$ (235,324.40)	-5.89%
21	\$ 659,523.20	\$ 362,826.80	\$ 485,203.00	\$ 246,005.20	\$ 5,560.00	\$ 2,970.20	0.17%
22	\$ 195,479.00	\$ 107,736.80	\$ 142,983.20	\$ 72,160.40	\$ 1,705.60	\$ (32,097.50)	-5.81%

PSA 3 PERCENT CHANGE FROM CURRENT IFF



PSA 3 Funding Change Chart



Arlington

• Rationale:

- Minimizes the change (+/-) to any one PSA (average increase 5.59%, average loss -3.62%)
- Meets the Virginia Code requirement for preference: greatest economic or social needs, with particular attention to low-income minority individuals and older individuals residing in rural areas.
- Keeps current and future trends in mind by:
 - Dividing the population factor between the Total 60+ and the Percentage of 60+ (15% each)
 - Adding a small percentage for Living Alone to provide attention to the need to address social isolation.

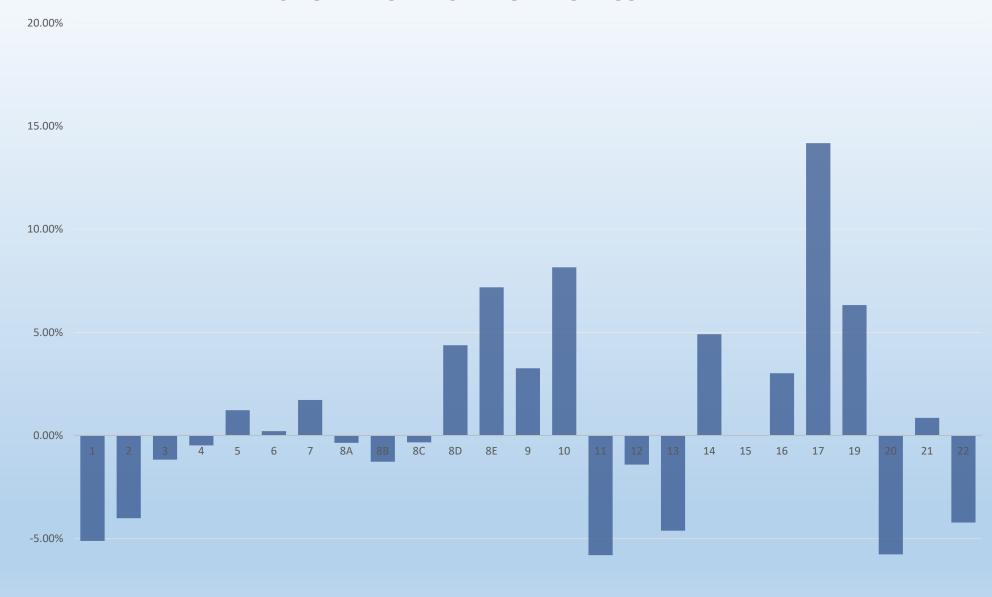
Arlington (cont.)

Weight with 40% 2023 Allocation as Rolling Base

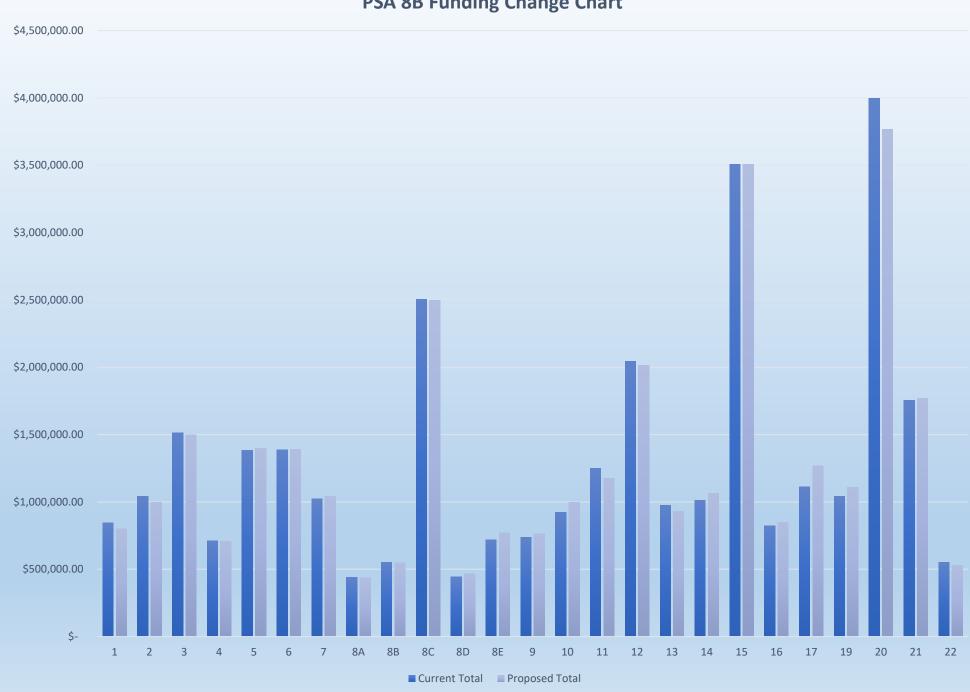
Weight Factors	Percentages
60+ POPULATION	15
60+ RURAL	10
60+ POVERTY	35
60+ MINORITY BELOW POV	15
PSA SHARE OF POP 60+	15
60+ RACIAL/ETHNIC MINORITY	-
60+ LIVING ALONE	10
Total	100

PSA	III-B	C1	C2	E	Elder Abuse	Funding difference from current IFF	Percent change from current IFF
1	\$ 300,750.00	\$ 165,678.00	\$ 220,313.40	\$ 111,321.20	\$ 2,601.20	\$ (43,115.70)	-5.11%
2	\$ 375,112.80	\$ 206,524.20	\$ 275,286.40	\$ 139,299.60	\$ 3,209.60	\$ (41,751.40)	-4.01%
3	\$ 562,097.80	\$ 309,543.20	\$ 412,213.60	\$ 208,468.60	\$ 4,830.00	\$ (17,669.80)	-1.17%
4	\$ 265,678.20	\$ 146,278.20	\$ 194,956.00	\$ 98,644.40	\$ 2,274.20	\$ (3,404.00)	-0.48%
5	\$ 524,675.60	\$ 288,773.40	\$ 385,448.80	\$ 195,207.40	\$ 4,461.00	\$ 16,980.70	1.23%
6	\$ 522,544.80	\$ 287,804.60	\$ 383,029.60	\$ 193,637.00	\$ 4,503.00	\$ 2,991.50	0.22%
7	\$ 390,515.60	\$ 214,886.20	\$ 287,090.60	\$ 145,475.60	\$ 3,306.60	\$ 17,690.60	1.73%
8A	\$ 164,234.00	\$ 90,365.80	\$ 120,763.00	\$ 61,204.60	\$ 1,388.60	\$ (1,544.00)	-0.35%
8B	\$ 205,177.20	\$ 112,887.20	\$ 150,895.40	\$ 76,485.80	\$ 1,733.40	\$ (7,043.50)	-1.27%
8C	\$ 934,649.80	\$ 513,605.80	\$ 690,029.40	\$ 350,832.20	\$ 7,710.40	\$ (8,328.90)	-0.33%
8D	\$ 173,926.00	\$ 95,456.40	\$ 128,905.60	\$ 65,740.80	\$ 1,400.40	\$ 19,513.70	4.38%
8E	\$ 288,063.20	\$ 158,149.80	\$ 213,279.60	\$ 108,683.40	\$ 2,333.80	\$ 51,667.80	7.19%
9	\$ 286,171.80	\$ 157,524.20	\$ 210,148.80	\$ 106,394.00	\$ 2,439.20	\$ 24,105.50	3.26%
10	\$ 374,357.80	\$ 205,892.80	\$ 275,637.80	\$ 139,844.60	\$ 3,139.60	\$ 75,306.10	8.15%
11	\$ 441,698.20	\$ 243,244.20	\$ 323,900.60	\$ 163,797.60	\$ 3,796.40	\$ (72,390.50)	-5.80%
12	\$ 756,726.00	\$ 416,509.40	\$ 555,841.20	\$ 281,468.20	\$ 6,440.40	\$ (28,892.80)	-1.41%
13	\$ 349,207.40	\$ 192,387.20	\$ 255,752.00	\$ 129,203.40	\$ 3,024.80	\$ (44,929.70)	-4.61%
14	\$ 399,421.60	\$ 219,984.80	\$ 292,807.00	\$ 148,037.20	\$ 3,440.20	\$ 49,783.80	4.91%
15	\$ 1,315,136.20	\$ 723,362.80	\$ 968,112.80	\$ 491,083.20	\$ 11,046.80	\$ 1,032.30	0.03%
16	\$ 317,604.40	\$ 174,632.40	\$ 234,045.40	\$ 118,821.00	\$ 2,650.20	\$ 24,834.90	3.02%
17	\$ 476,954.20	\$ 262,644.80	\$ 349,820.60	\$ 176,932.80	\$ 4,095.80	\$ 157,687.70	14.17%
19	\$ 416,763.40	\$ 229,520.20	\$ 305,583.80	\$ 154,523.20	\$ 3,585.20	\$ 65,996.30	6.32%
20	\$ 1,413,828.80	\$ 778,333.00	\$ 1,037,886.20	\$ 525,315.60	\$ 12,076.00	\$ (230,309.40)	-5.76%
21	\$ 664,054.20	\$ 365,319.80	\$ 488,532.00	\$ 247,691.20	\$ 5,598.00	\$ 15,047.20	0.86%
22	\$ 198,794.00	\$ 109,561.80	\$ 145,419.20	\$ 73,394.40	\$ 1,733.60	\$ (23,259.50)	-4.21%

PSA 8B PERCENT CHANGE FROM CURRENT IFF



PSA 8B Funding Change Chart



Fairfax

- Rationale: Emphasis on the primary factors rooted in 22VAC30-60-90. Population to be served All Virginians age 60 years or older are eligible to receive services provided under an Area Plan for Aging Services. An Area Agency on Aging shall give preference to providing services to older individuals with the greatest economic or social needs, with particular attention to low-income minority individuals and older individuals residing in rural areas. Older Americans Act, as amended, funds and state funds shall be targeted to services which can assist older persons to function independently for as long as possible.
- Consideration was used in weighting these factors rooted in code to minimize loss and particularly loss over 10% to PSA's. 4 PSA's lose more than 10% the largest loss being 14.3% (PSA 20).

Fairfax (cont.)

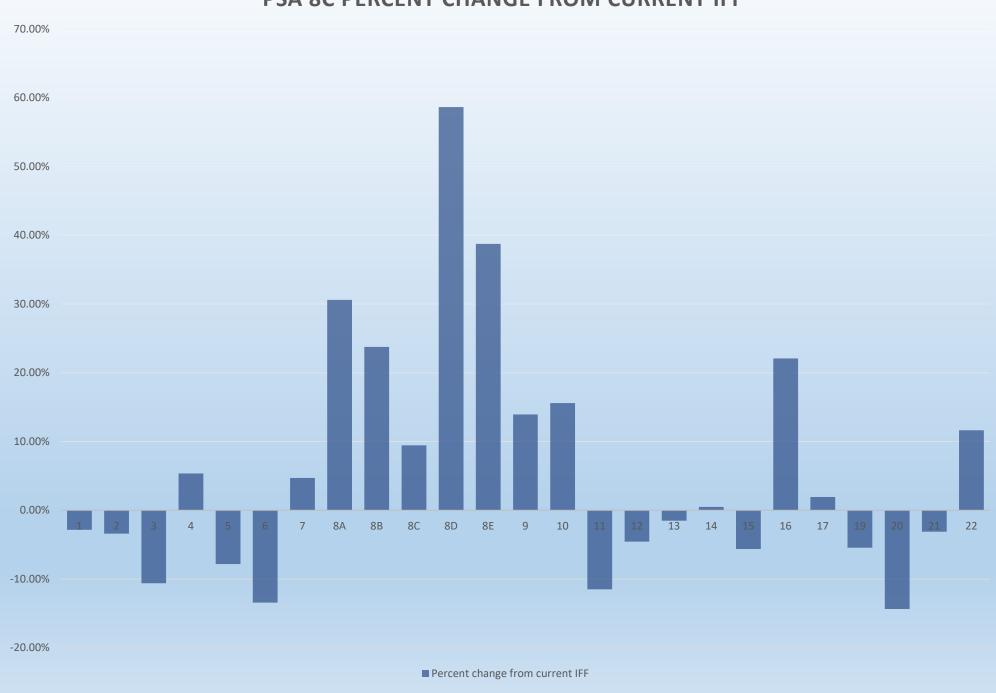
Federal Funding	Rolling Base % of Award
III-B	15%
III-C(1)	15%
III-C(2)	15%
III-E	15%
VII-Elder Abuse	15%

Fairfax (cont.)

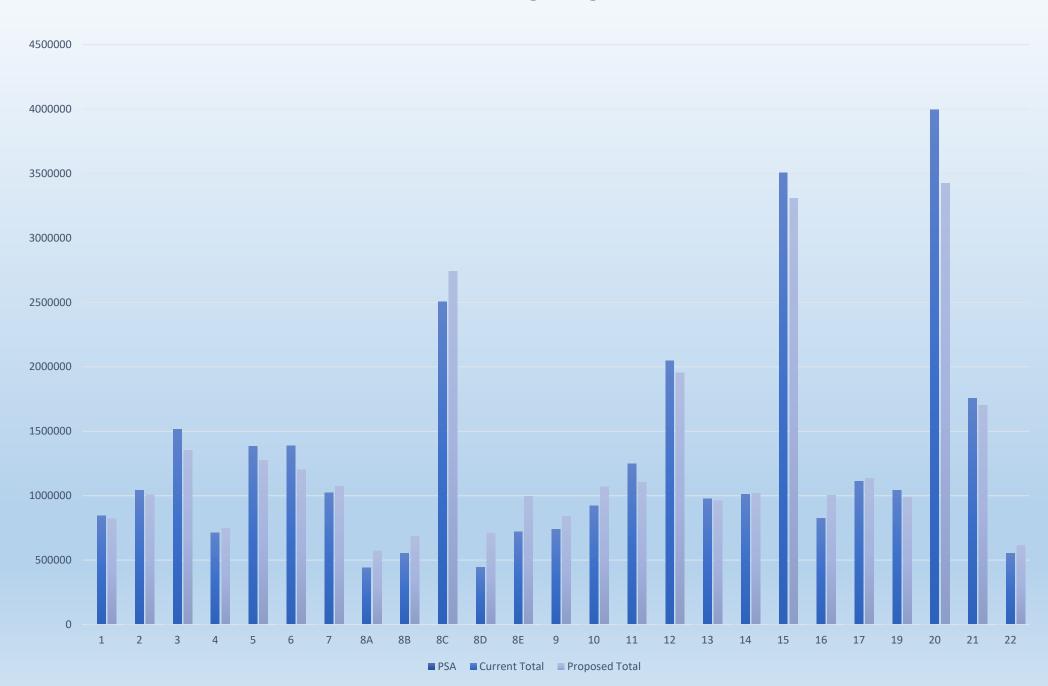
Weight Factors	Percentages
60+ POPULATION	40
60+ RURAL	15
60+ POVERTY	25
60+ MINORITY BELOW POV	15
PSA SHARE OF POP 60+	_
60+ RACIAL/ETHNIC MINORITY	_
60+ LIVING ALONE	5
Total	100

PSA	III-B	C1	C2	E	Elder Abus	P	unding difference from current IFF	Percent change from current IFF
1	\$ 307,514.87	\$ 169,232.22	\$ 225,995.21	\$ 114,486.02	\$ 2,608.92		\$ (23,942.25)	-2.84%
2	\$ 377,304.87	\$ 207,639.22	\$ 277,284.21	\$ 140,468.02	\$ 3,200.92		\$ (35,286.75)	-3.39%
3	\$ 507,936.87	\$ 279,528.22	\$ 373,285.21	\$ 189,101.02	\$ 4,309.92		\$ (160,661.75)	-10.61%
4	\$ 281,056.87	\$ 154,671.22	\$ 206,550.21	\$ 104,636.02	\$ 2,384.92		\$ 38,064.25	5.35%
5	\$ 477,695.87	\$ 262,886.22	\$ 351,061.21	\$ 177,843.02	\$ 4,052.92		\$ (108,046.25)	-7.82%
6	\$ 450,929.87	\$ 248,156.22	\$ 331,391.21	\$ 167,878.02	\$ 3,825.92		\$ (186,346.25)	-13.42%
7	\$ 401,991.87	\$ 221,224.22	\$ 295,426.21	\$ 149,659.02	\$ 3,410.92		\$ 48,128.25	4.70%
8A	\$ 215,285.87	\$ 118,476.22	\$ 158,215.21	\$ 80,150.02	\$ 1,826.92		\$ 134,454.25	30.59%
8B	\$ 257,290.87	\$ 141,592.22	\$ 189,084.21	\$ 95,787.02	\$ 2,182.92		\$ 131,714.75	23.77%
8C	\$ 1,028,434.87	\$ 565,969.22	\$ 755,803.21	\$ 382,879.02	\$ 8,725.92		\$ 236,655.75	9.45%
8D	\$ 265,338.87	\$ 146,021.22	\$ 194,999.21	\$ 98,784.02	\$ 2,250.92		\$ 261,478.75	58.64%
8E	\$ 374,117.87	\$ 205,885.22	\$ 274,942.21	\$ 139,282.02	\$ 3,173.92		\$ 278,559.25	38.75%
9	\$ 315,683.87	\$ 173,727.22	\$ 231,998.21	\$ 117,527.02	\$ 2,678.92		\$ 103,042.75	13.95%
10	\$ 400,449.87	\$ 220,376.22	\$ 294,293.21	\$ 149,085.02	\$ 3,397.92		\$ 144,035.75	15.60%
11	\$ 414,630.87	\$ 228,180.22	\$ 304,715.21	\$ 154,364.02	\$ 3,517.92		\$ (143,419.25)	-11.48%
12	\$ 732,510.87	\$ 403,116.22	\$ 538,327.21	\$ 272,709.02	\$ 6,214.92		\$ (92,999.75)	-4.55%
13	\$ 359,979.87	\$ 198,104.22	\$ 264,551.21	\$ 134,018.02	\$ 3,053.92		\$ (14,797.25)	-1.52%
14	\$ 382,221.87	\$ 210,344.22	\$ 280,897.21	\$ 142,299.02	\$ 3,242.92		\$ 5,098.25	0.50%
15	\$ 1,241,559.87	\$ 683,256.22	\$ 912,430.21	\$ 462,224.02	\$ 10,533.92		\$ (197,705.25)	-5.64%
16	\$ 376,853.87	\$ 207,390.22	\$ 276,952.21	\$ 140,300.02	\$ 3,197.92		\$ 181,775.75	22.09%
17	\$ 425,457.87	\$ 234,138.22	\$ 312,672.21	\$ 158,395.02	\$ 3,609.92		\$ 21,512.75	1.93%
19	\$ 370,274.87	\$ 203,770.22	\$ 272,117.21	\$ 137,851.02	\$ 3,141.92		\$ (56,824.25)	-5.44%
20	\$ 1,284,191.87	\$ 706,717.22	\$ 943,760.21	\$ 478,096.02	\$ 10,895.92		\$ (574,087.75)	-14.36%
21	\$ 638,201.87	\$ 351,216.22	\$ 469,018.21	\$ 237,598.02	\$ 5,414.92		\$ (54,698.75)	-3.11%
22	\$ 231,229.87	\$ 127,251.22	\$ 169,932.21	\$ 86,085.02	\$ 1,961.92		\$ 64,297.75	11.64%

PSA 8C PERCENT CHANGE FROM CURRENT IFF



PSA 8C Funding Change Chart



Piedmont Senior Resources

- Demographic change is the reason why we are talking about IFF. Hence, our goal should be to choose a model which will work best for the VA older population.
- Piedmont chose 40% base model with fixed base. We focused on 60+ population, 60+ population in poverty, and 60+ in rural areas.
- Also, we chose to pay attention to minority below poverty level and clients who are living alone.
- Another very important factor is PSA share of population because we need to support counties who have most concentration of people who are 60+.

Piedmont Senior Resources (cont.)

- Last meeting there was a lot of discussion about clients living alone and in rural areas. Living in a rural area means no ability to commute, interact, get access to places, hospitals, and similar, especially if they are living alone.
- PSR in particular has clients who reside in food deserts (lack of grocery stores), lack of access to cellular service, inadequate county infrastructure including water, sewage, roads, electricity, and basic necessities.
- 40% Fixed Base We recommend fixed base instead of rolling one because it is better to have a same base each year and know how much of a funding will be base, no matter if total funding increases or decreases, the base is the same.

Piedmont Senior Resources (cont.)

Weight with 40% 2023 Allocation as Fixed Base

Weight Factors	Percentages
60+ POPULATION	28
60+ RURAL	20
60+ POVERTY	35
60+ MINORITY BELOW POV	4
PSA SHARE OF POP 60+	8
60+ RACIAL/ETHNIC MINORITY	_
60+ LIVING ALONE	5
Total	100

PSA	III-B	C1	C2	E	Elder Abuse	Funding difference from current IFF	Percent change from current IFF
1	\$ 340,287.00	\$ 187,437.00	\$ 249,369.40	\$ 126,040.20	\$ 2,937.20	\$ 62,291.30	7.38%
2	\$ 428,785.80	\$ 236,062.20	\$ 314,730.40	\$ 159,281.60	\$ 3,665.60	\$ 101,341.60	9.73%
3	\$ 610,572.80	\$ 336,220.20	\$ 447,838.60	\$ 226,515.60	\$ 5,242.00	\$ 111,566.20	7.36%
4	\$ 277,320.20	\$ 152,685.20	\$ 203,512.00	\$ 102,978.40	\$ 2,373.20	\$ 27,634.00	3.89%
5	\$ 508,799.60	\$ 280,035.40	\$ 373,780.80	\$ 189,296.40	\$ 4,327.00	\$ (25,346.30)	-1.83%
6	\$ 522,566.80	\$ 287,816.60	\$ 383,045.60	\$ 193,645.00	\$ 4,503.00	\$ 3,049.50	0.22%
7	\$ 417,531.60	\$ 229,753.20	\$ 306,944.60	\$ 155,533.60	\$ 3,535.60	\$ 89,714.60	8.76%
8A	\$ 149,087.00	\$ 82,029.80	\$ 109,632.00	\$ 55,565.60	\$ 1,260.60	\$ (41,925.00)	-9.54%
8B	\$ 188,519.20	\$ 103,720.20	\$ 138,653.40	\$ 70,283.80	\$ 1,592.40	\$ (51,453.50)	-9.28%
8C	\$ 919,332.80	\$ 505,176.80	\$ 678,773.40	\$ 345,130.20	\$ 7,580.40	\$ (49,162.90)	-1.96%
8D	\$ 180,743.00	\$ 99,207.40	\$ 133,915.60	\$ 68,278.80	\$ 1,457.40	\$ 37,686.70	8.45%
8E	\$ 284,090.20	\$ 155,963.80	\$ 210,360.60	\$ 107,204.40	\$ 2,299.80	\$ 41,076.80	5.71%
9	\$ 307,145.80	\$ 169,067.20	\$ 225,562.80	\$ 114,202.00	\$ 2,617.20	\$ 80,022.50	10.83%
10	\$ 386,858.80	\$ 212,772.80	\$ 284,824.80	\$ 144,498.60	\$ 3,245.60	\$ 108,634.10	11.76%
11	\$ 429,512.20	\$ 236,538.20	\$ 314,944.60	\$ 159,260.60	\$ 3,693.40	\$ (104,878.50)	-8.40%
12	\$ 829,036.00	\$ 456,303.40	\$ 608,983.20	\$ 308,388.20	\$ 7,053.40	\$ 163,886.20	8.01%
13	\$ 372,856.40	\$ 205,401.20	\$ 273,131.00	\$ 138,008.40	\$ 3,225.80	\$ 18,118.30	1.86%
14	\$ 405,277.60	\$ 223,206.80	\$ 297,111.00	\$ 150,217.20	\$ 3,489.20	\$ 65,394.80	6.45%
15	\$ 1,231,163.20	\$ 677,150.80	\$ 906,399.80	\$ 459,820.20	\$ 10,333.80	\$ (222,841.70)	-6.35%
16	\$ 335,199.40	\$ 184,315.40	\$ 246,975.40	\$ 125,371.00	\$ 2,800.20	\$ 71,742.90	8.72%
17	\$ 481,068.20	\$ 264,907.80	\$ 352,843.60	\$ 178,463.80	\$ 4,130.80	\$ 168,653.70	15.16%
19	\$ 374,655.40	\$ 206,347.20	\$ 274,638.80	\$ 138,846.20	\$ 3,227.20	\$ (46,264.70)	-4.43%
20	\$ 1,321,658.80	\$ 727,610.00	\$ 970,149.20	\$ 491,001.60	\$ 11,294.00	\$ (476,035.40)	-11.91%
21	\$ 607,753.20	\$ 334,336.80	\$ 447,156.00	\$ 226,731.20	\$ 5,121.00	\$ (135,049.80)	-7.69%
22	\$ 208,325.00	\$ 114,806.80	\$ 152,424.20	\$ 76,942.40	\$ 1,814.60	\$ 2,150.50	0.39%

PSA 14 PERCENT CHANGE FROM CURRENT IFF



PSA 14 Funding Change Chart



Senior Connections

- We want to acknowledge that this is an arduous process. Given it has been over 10 years since the IFF has been reviewed/changed, we know that this process will feel like there are "winners and losers," but ultimately, Senior Connections tried to create the fairest alternative IFF for consideration given the shifts in demographics and needs. However, we also would like to acknowledge how flawed we believe the 2020 Census data to be due to politicizing the Census, budget woes, potential cyber-security weaknesses, hiring shortfalls, testing cutbacks, and a shortened timeline. We believe data for subgroups and states is flawed by under counts, over counts and incorrect counts. 2020 census quality: Key facts | Pew Research Center
- With that said, we needed to go with the data we had. Our first order of business was to ground ourselves in our mission. Many have talked about it at the last meeting: population to be served: 60+, preference (focus) on greatest economic or social needs, attention to low-income minority and rural areas. We decided to do a 40% base as that was the most protective factor regarding current funding levels.
- We also decided not to include a cap in loss and/or gain but instead believe we should look at the IFF closely over the next FY and then revisit the formula for FY25 and then bi-annually going forward. Also, as a group, we must come together to advocate for all Virginians at the state and local level around funding and developing public/private partnerships. We recommend DARS (or V4A) create an additional development team/workgroup/committee that can provide:
 - Information either directly to AAAs or by keeping an updated grants/funding page on DARS SharePoint website and;
 - Technical/writing support to help those AAAs who may not have the staff capacity to apply for other funding from federal and/or foundation grants. Giving highest priority to AAA that are seeing a decrease in funding.

• Next, before we started creating % changes, we first took a hard look at the weight factors and determined the percentages based on Senior Connections core values and how as relates to OAA mission. We also took a deep dive into Census data when some of the weight factors negatively affected parts of the state – to look at population increase/decrease, poverty levels, % of population, economic status, and other data points from Census. We believe that our formula is fair, had the least amount of wide percentage swings in either direction (acknowledging there were losses and gains) while focusing on mission and values. Please note with these weight factors Senior Connections only saw a .3% increase in our overall funding.

1. 60+ population – currently 30% but we felt that we could lower as the	
number of weight factors have increased and we felt in and of itself not as	
strong an indicator of need than being 60+ in poverty. However, the weight does	20
need to be high because # of people matter. Please note: our agency has the 2 nd	
highest population of 60+.	
2. 60+ rural – We increased this from the current model as we understand rural	
and rural identity matters. We have four rural localities ourselves (although only	
one is considered rural by DARS) and understanding would have benefited us	15
to keep the same. Nonetheless, we raised it as we experience the same concerns	13
of other designated rural areas: services are more costly to provide, and services	
may be limited due to lack of providers.	
3. 60+ poverty – this is our highest category based on OAA mission and we	
know, individuals living in poverty have aged differently, have greater health,	25
have higher needs, more chronic illness, less economic stability, fewer personal	
resources.	

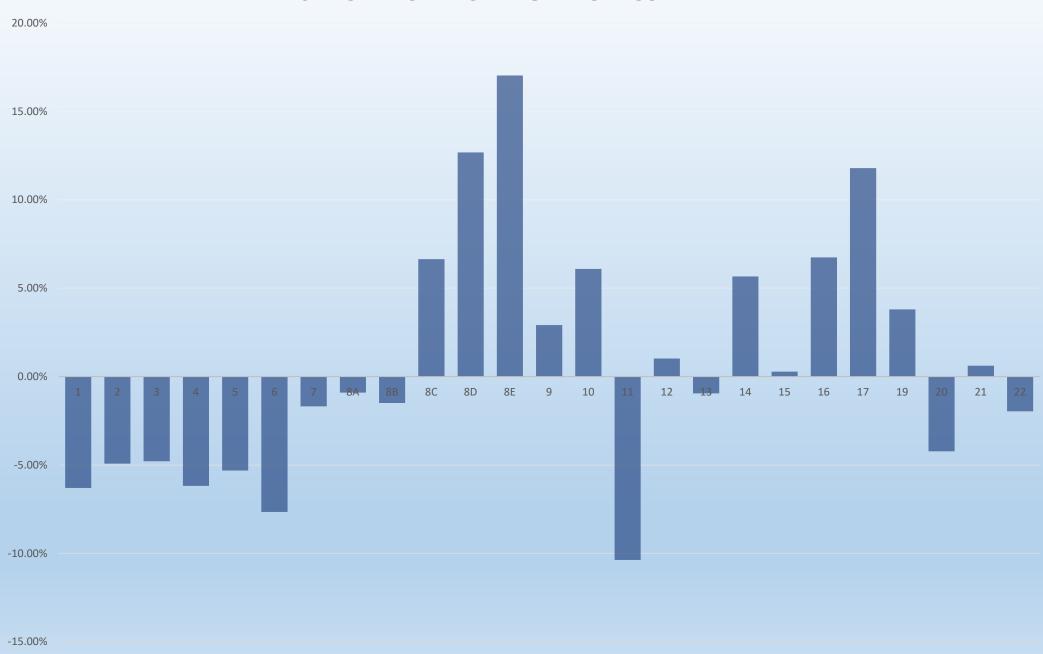
4. 60+minority below poverty – given what we know about equity, social determinants of health (SDoH,) the longevity gap, wealth gap, access - this combined factor is	15
important and given preference in OAA mission.	
5. PSA Share of Pop 60+ - originally, we weighted this a little lower because we felt that	
60+ population "covered" this particular group. However, upon further reflection after	
our last IFF meeting, we understood that this % needed more weight as there is a local	10
economic impact (especially in rural areas) that needs to be considered.	
6.Racial/Ethnic Minority: Again, given what we know about SDoH, longevity gap,	
access to services and equity within those services across income levels, this must be	
included.	10
7. 60+ Living Alone – although this category benefited us the greatest as the PSA with	
the largest % pop living alone, we rated this the lowest. While important, we believe that	
living alone is not in and of itself a risk factor of need, some of the research out of NWD	
around social isolation, often points to a transition being a more critical factor – for	5
example: experiencing loss of housing, recent loss of spouse, a new disability - it's at	
these points of life's transition can increase create a sense of social	
isolation/disconnection and the risks that come with it.	

Weight with 40% 2023 Allocation as Fixed Base

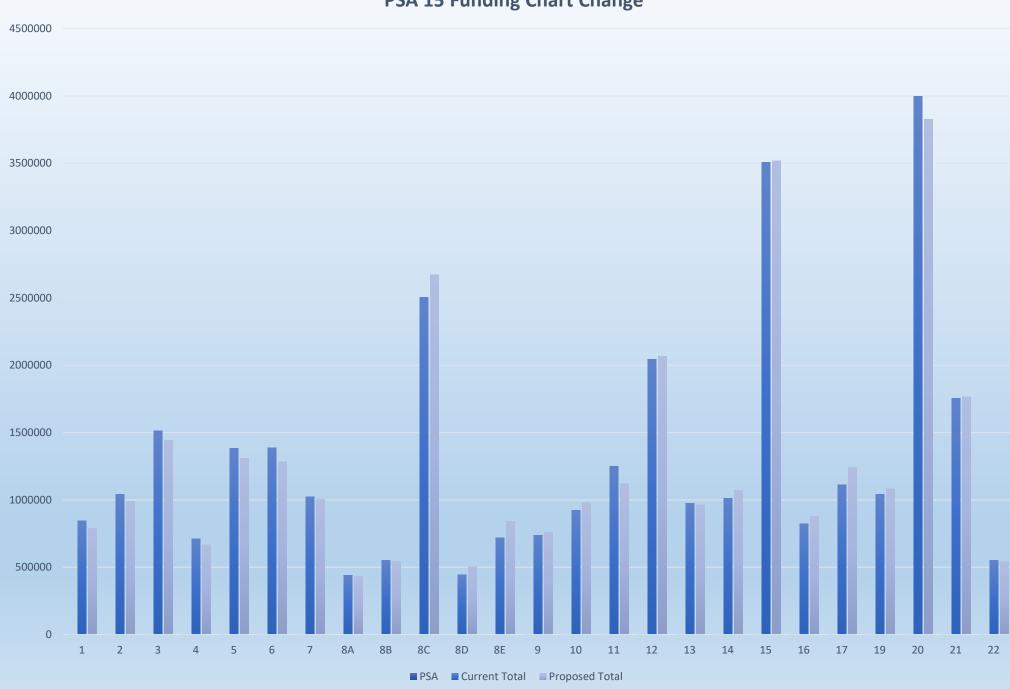
Weight Factors	Percentages
60+ POPULATION	20
60+ RURAL	15
60+ POVERTY	25
60+ MINORITY BELOW POV	15
PSA SHARE OF POP 60+	10
60+ RACIAL/ETHNIC MINORITY	10
60+ LIVING ALONE	5
Total	100

PSA	III-B	C1	C2	E	Elder Abuse	Funding difference from current IFF	Percent change from current IFF
1	\$ 296,986.00	\$ 163,607.00	\$ 217,546.40	\$ 109,919.20	\$ 2,569.20	\$ (53,151.70)	-6.30%
2	\$ 371,553.80	\$ 204,566.20	\$ 272,670.40	\$ 137,974.60	\$ 3,179.60	\$ (51,239.40)	-4.92%
3	\$ 541,548.80	\$ 298,234.20	\$ 397,111.60	\$ 200,817.60	\$ 4,656.00	\$ (72,454.80)	-4.78%
4	\$ 250,465.20	\$ 137,906.20	\$ 183,776.00	\$ 92,980.40	\$ 2,145.20	\$ (43,962.00)	-6.18%
5	\$ 490,769.60	\$ 270,113.40	\$ 360,530.80	\$ 182,584.40	\$ 4,174.00	\$ (73,413.30)	-5.31%
6	\$ 481,574.80	\$ 265,257.60	\$ 352,920.60	\$ 178,384.00	\$ 4,155.00	\$ (106,235.50)	-7.65%
7	\$ 377,434.60	\$ 207,687.20	\$ 277,477.60	\$ 140,605.60	\$ 3,195.60	\$ (17,183.40)	-1.68%
8A	\$ 163,326.00	\$ 89,865.80	\$ 120,096.00	\$ 60,866.60	\$ 1,381.60	\$ (3,964.00)	-0.90%
8B	\$ 204,714.20	\$ 112,632.20	\$ 150,554.40	\$ 76,312.80	\$ 1,729.40	\$ (8,279.50)	-1.49%
8C	\$ 1,000,223.80	\$ 549,692.80	\$ 738,220.40	\$ 375,245.20	\$ 8,267.40	\$ 166,493.10	6.65%
8D	\$ 187,815.00	\$ 103,099.40	\$ 139,112.60	\$ 70,910.80	\$ 1,517.40	\$ 56,539.70	12.68%
8E	\$ 314,590.20	\$ 172,748.80	\$ 232,775.60	\$ 118,559.40	\$ 2,558.80	\$ 122,390.80	17.03%
9	\$ 285,196.80	\$ 156,988.20	\$ 209,431.80	\$ 106,031.00	\$ 2,431.20	\$ 21,506.50	2.91%
10	\$ 367,222.80	\$ 201,966.80	\$ 270,393.80	\$ 137,187.60	\$ 3,079.60	\$ 56,284.10	6.09%
11	\$ 420,259.20	\$ 231,446.20	\$ 308,145.60	\$ 155,816.60	\$ 3,614.40	\$ (129,545.50)	-10.37%
12	\$ 775,396.00	\$ 426,783.40	\$ 569,562.20	\$ 288,418.20	\$ 6,598.40	\$ 20,880.20	1.02%
13	\$ 362,588.40	\$ 199,751.20	\$ 265,586.00	\$ 134,185.40	\$ 3,137.80	\$ (9,255.70)	-0.95%
14	\$ 402,289.60	\$ 221,562.80	\$ 294,915.00	\$ 149,105.20	\$ 3,464.20	\$ 57,429.80	5.66%
15	\$ 1,318,428.20	\$ 725,173.80	\$ 970,531.80	\$ 492,308.20	\$ 11,073.80	\$ 9,806.30	0.28%
16	\$ 329,109.40	\$ 180,964.40	\$ 242,500.40	\$ 123,104.00	\$ 2,748.20	\$ 55,507.90	6.75%
17	\$ 467,028.20	\$ 257,181.80	\$ 342,525.60	\$ 173,236.80	\$ 4,011.80	\$ 131,223.70	11.79%
19	\$ 406,909.40	\$ 224,097.20	\$ 298,341.80	\$ 150,854.20	\$ 3,501.20	\$ 39,724.30	3.81%
20	\$ 1,436,793.80	\$ 790,971.00	\$ 1,054,763.20	\$ 533,865.60	\$ 12,271.00	\$ (169,084.40)	-4.23%
21	\$ 662,475.20	\$ 364,451.80	\$ 487,372.00	\$ 247,104.20	\$ 5,585.00	\$ 10,840.20	0.62%
22	\$ 203,448.00	\$ 112,122.80	\$ 148,839.20	\$ 75,126.40	\$ 1,773.60	\$ (10,852.50)	-1.97%

PSA 15 PERCENT CHANGE FROM CURRENT IFF



PSA 15 Funding Chart Change



SSSEVA

- This formula weights the factors based solely on the mission and focus of the OAA
 - 'All persons aged sixty and older,': (60+ Population Factor)
 - 'Targeted at those with the greatest economic need,': (60+ Poverty Factor)
 - 'Particularly low-income and minority Persons...': (60+ Minority Below Poverty Factor)
 - 'Targeted at those with the greatest social need,': (60+ Living Alone Factor)
 - 'Residing in rural areas': (60+ Rural Factor)
- 40% Base (fixed or rolling)

SSSEVA (cont.)

- While it is expected that the weights should factor into how dollars are allocated, that allocation should be within equitable bounds.
 - Model Assumption #1: The formula must work within the parameters of the OAA mission
 - Model Assumption #2: The formula must be a true population-based Model with the weight factors directing attention to OAA targets.
 - Model Assumption #3: The formula must work to minimize large allocation disparities between AAAs
 - Model Assumption #4: The formula must work for the betterment of the older adults of the Commonwealth as a whole.
- This model also provides an equitable distribution of dollars on a per capita (per person 60+) basis. The result is a closing of the disparity gap (some agencies were receiving \$10 per capita while others received \$40) while maintaining an equitable distribution of dollars (closes the gap to \$12 to \$34 per capita). The per capita distribution under this model is as follows:

A.	Piedmont	\$ 33.60	PSA	Per Cap	ita
B.	Eastern Shore	\$ 33.14	1	\$	30.20
C.	Lake County	\$ 33.00	2	\$	30.27
D.	Appalachian	\$ 30.27	3	\$	24.61
E.	Mountain Empire	\$ 30.20	4	\$	17.81
F.	Southern Area	\$ 26.24	5	\$	19.08
G.	Crater District	\$ 25.21	6	\$	18.40
Н.	District 3	\$ 24.61	7	\$	18.17
I.	Bay Aging	\$ 22.20	8A	\$	18.87
J.	Local Office	\$ 19.08	8B	\$	17.44
у. К.	Alexandria	\$ 18.87	8C	\$	13.40
			8D	\$	11.51
L.	Central Virginia	\$ 18.69	8E	\$	12.67
M.	Valley Program	\$ 18.40	9	\$	16.94
N.	Senior Services	\$ 18.32	10	\$	16.37
O.	Shenandoah	\$ 18.17	11	\$	18.69
P.	Peninsula Agency	\$ 17.94	12	\$	26.24
Q.	New River Valley	\$ 17.81	13	\$	33.00
R.	Arlington	\$ 17.44	14	\$	33.60
S.	Senior Connections	\$ 16.97	15	\$	16.97
T.	Rappahannock	\$ 16.94	16	\$	14.50
U.	Jefferson Area	\$ 16.37	17/18	\$	22.20
V.	Healthy Generations	\$ 14.50	19	\$	25.21
W.	Fairfax Area Agency	\$ 13.40	20	\$	18.32
X.	Prince William	\$ 12.67	21	\$	17.94
Y.	Loudoun County	\$ 11.51	22	\$	33.14

PSA	Total Dollars	Population	Per Capita
14	\$ 879,351.80	26,175.00	\$ 33.60
22	\$ 460,123.00	13,885.00	\$ 33.14
13	\$ 831,431.80	25,195.00	\$ 33.00
2	\$ 913,876.60	30,195.00	\$ 30.27
1	\$ 716,042.80	23,710.00	\$ 30.20
12	\$ 1,880,768.20	71,685.00	\$ 26.24
19	\$ 973,823.80	38,630.00	\$ 25.21
3	\$ 1,355,255.20	55,070.00	\$ 24.61
17/18	\$ 1,002,393.20	45,160.00	\$ 22.20
5	\$ 1,380,629.20	72,345.00	\$ 19.08
8A	\$ 464,327.00	24,605.00	\$ 18.87
11	\$ 1,210,592.00	64,760.00	\$ 18.69
6	\$ 1,312,315.00	71,305.00	\$ 18.40
20	\$ 4,028,784.60	219,930.00	\$ 18.32
7	\$ 1,009,106.60	55,550.00	\$ 18.17
21	\$ 1,856,367.20	103,460.00	\$ 17.94
4	\$ 683,466.00	38,380.00	\$ 17.81
8B	\$ 592,352.00	33,965.00	\$ 17.44
15	\$ 3,780,824.80	222,815.00	\$ 16.97
9	\$ 711,637.00	42,015.00	\$ 16.94
10	\$ 966,691.60	59,070.00	\$ 16.37
16	\$ 888,049.40	61,265.00	\$ 14.50
8C	\$ 2,932,765.60	218,845.00	\$ 13.40
8E	\$ 900,035.80	71,020.00	\$ 12.67
8D	\$ 576,030.20	50,025.00	\$ 11.51

SSSEVA (cont.)

- No AAA decreases more than \$165,000
- Those AAAs with the historically highest Per Capita dollars remain the highest paid AAAs per capita
- Those AAAs with the historically lowest per capita distribution realize a per capita gain, thereby closing the distribution gap
- Discussion topics: fixed or rolling base

SSSEVA (cont.)

Weight with 40% 2023 Allocation as Base

Weight Factors	Percentages
60+ POPULATION	40
60+ RURAL	5
60+ POVERTY	40
60+ MINORITY BELOW POV	10
PSA SHARE OF POP 60+	_
60+ RACIAL/ETHNIC MINORITY	_
60+ LIVING ALONE	5
Total	100

PSA	III-B	C1	C2	E	Elder Abuse	Funding difference from current IFF	Percent change from current IFF
1	\$ 269,009.00	\$ 148,211.00	\$ 196,986.40	\$ 99,504.20	\$ 2,332.20	\$ (127,736.70)	-15.14%
2	\$ 343,020.80	\$ 188,864.20	\$ 251,701.40	\$ 127,352.60	\$ 2,937.60	\$ (127,307.40)	-12.23%
3	\$ 508,872.80	\$ 280,252.20	\$ 373,098.60	\$ 188,652.60	\$ 4,379.00	\$ (159,567.80)	-10.53%
4	\$ 256,539.20	\$ 141,248.20	\$ 188,240.00	\$ 95,241.40	\$ 2,197.20	\$ (27,769.00)	-3.90%
5	\$ 517,947.60	\$ 285,070.40	\$ 380,504.80	\$ 192,702.40	\$ 4,404.00	\$ (956.30)	-0.07%
6	\$ 492,835.80	\$ 271,454.60	\$ 361,196.60	\$ 182,577.00	\$ 4,251.00	\$ (76,212.50)	-5.49%
7	\$ 378,449.60	\$ 208,245.20	\$ 278,223.60	\$ 140,983.60	\$ 3,204.60	\$ (14,477.40)	-1.41%
8A	\$ 174,126.00	\$ 95,808.80	\$ 128,033.00	\$ 64,886.60	\$ 1,472.60	\$ 24,827.00	5.65%
8B	\$ 222,121.20	\$ 122,212.20	\$ 163,347.40	\$ 82,793.80	\$ 1,877.40	\$ 38,129.50	6.88%
8C	\$ 1,098,166.80	\$ 603,592.80	\$ 810,199.40	\$ 411,708.20	\$ 9,098.40	\$ 427,609.10	17.07%
8D	\$ 215,412.00	\$ 118,286.40	\$ 159,393.60	\$ 81,185.80	\$ 1,752.40	\$ 130,114.70	29.18%
8E	\$ 336,647.20	\$ 184,886.80	\$ 248,985.60	\$ 126,770.40	\$ 2,745.80	\$ 181,193.80	25.21%
9	\$ 267,026.80	\$ 146,988.20	\$ 196,078.80	\$ 99,266.00	\$ 2,277.20	\$ (26,935.50)	-3.65%
10	\$ 362,286.80	\$ 199,249.80	\$ 266,766.80	\$ 135,350.60	\$ 3,037.60	\$ 43,125.10	4.67%
11	\$ 454,509.20	\$ 250,294.20	\$ 333,315.60	\$ 168,567.60	\$ 3,905.40	\$ (38,235.50)	-3.06%
12	\$ 705,632.00	\$ 388,391.40	\$ 518,292.20	\$ 262,446.20	\$ 6,006.40	\$ (165,109.80)	-8.07%
13	\$ 312,394.40	\$ 172,128.20	\$ 228,698.00	\$ 115,498.40	\$ 2,712.80	\$ (143,072.70)	-14.68%
14	\$ 330,277.60	\$ 181,932.80	\$ 241,993.00	\$ 122,295.20	\$ 2,853.20	\$ (134,555.20)	-13.27%
15	\$ 1,417,193.20	\$ 779,526.80	\$ 1,043,114.80	\$ 529,078.20	\$ 11,911.80	\$ 273,115.30	7.79%
16	\$ 332,719.40	\$ 182,950.40	\$ 245,152.40	\$ 124,448.00	\$ 2,779.20	\$ 65,130.90	7.91%
17	\$ 376,409.20	\$ 207,312.80	\$ 275,928.60	\$ 139,499.80	\$ 3,242.80	\$ (110,367.30)	-9.92%
19	\$ 365,694.40	\$ 201,415.20	\$ 268,052.80	\$ 135,510.20	\$ 3,151.20	\$ (70,155.70)	-6.72%
20	\$ 1,511,857.80	\$ 832,280.00	\$ 1,109,928.20	\$ 561,810.60	\$ 12,908.00	\$ 31,035.60	0.78%
21	\$ 696,001.20	\$ 382,901.80	\$ 512,010.00	\$ 259,585.20	\$ 5,869.00	\$ 100,219.20	5.71%
22	\$ 172,995.00	\$ 95,363.80	\$ 126,460.20	\$ 63,789.40	\$ 1,514.60	\$ (92,039.50)	-16.67%

PSA 20 PERCENT CHANGE FROM CURRENT IFF



PSA 20 Funding Change Chart



Eastern Shore

- 35% of the FY23 allocation as a fixed base
- Plus 25% of each year's Title III-B, III-C1, III-C2, and III-E federal funding

Eastern Shore (cont.)

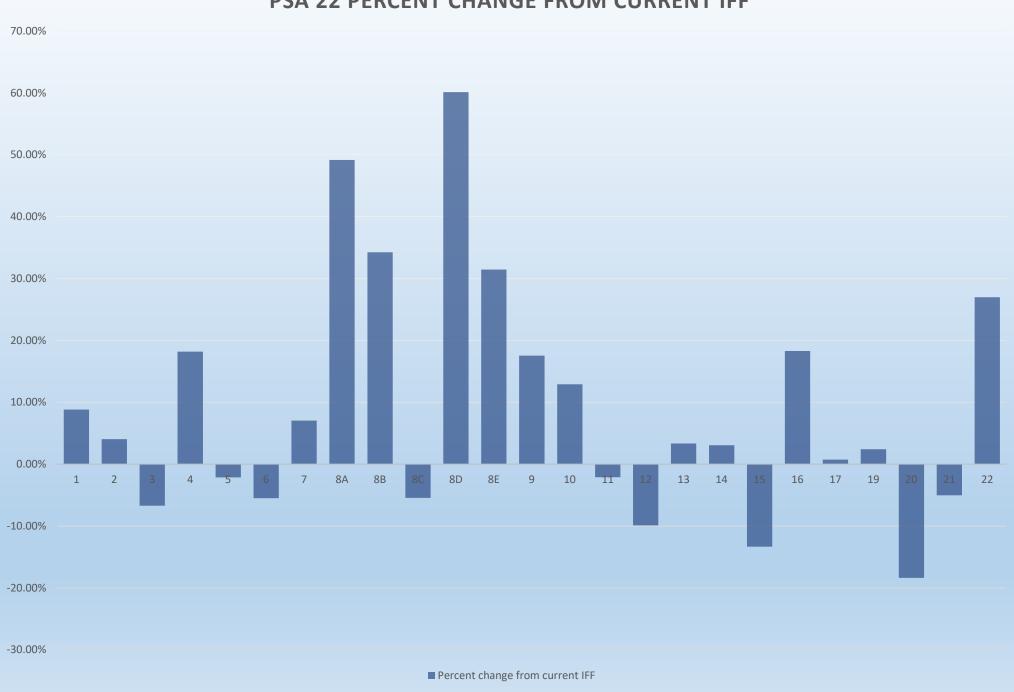
Federal Funding	Base % of Award
III-B	25%
III-C(1)	25%
III-C(2)	25%
III-E	25%
VII-Elder Abuse	

Weight with 35% 2023 Allocation as Base Eastern Shore

Weight Factors	Percentages
60+ POPULATION	30
60+ RURAL	10
60+ POVERTY	50
60+ MINORITY BELOW POV	10
PSA SHARE OF POP 60+	-
60+ RACIAL/ETHNIC MINORITY	_
60+ LIVING ALONE	_
Total	100

PSA	III-B	C1	C2	E	Elder Abuse	Funding difference from current IFF	Percent change from current IFF
1	\$ 344,934.33	\$ 189,972.45	\$ 252,873.25	\$ 127,850.72	\$ 2,539.30	\$ 74,390.54	8.82%
2	\$ 406,667.15	\$ 223,878.25	\$ 298,523.87	\$ 151,091.07	\$ 3,234.28	\$ 42,210.61	4.05%
3	\$ 530,540.53	\$ 292,150.00	\$ 389,131.05	\$ 196,818.94	\$ 4,640.75	\$ (101,541.74)	-6.70%
4	\$ 315,659.75	\$ 173,775.38	\$ 231,725.52	\$ 117,285.52	\$ 2,203.30	\$ 129,414.46	18.20%
5	\$ 507,192.48	\$ 279,147.80	\$ 372,617.22	\$ 188,713.77	\$ 4,367.88	\$ (29,546.37)	-2.14%
6	\$ 492,772.40	\$ 271,390.60	\$ 361,273.92	\$ 182,665.17	\$ 4,214.75	\$ (76,210.66)	-5.49%
7	\$ 411,016.48	\$ 226,170.38	\$ 302,144.80	\$ 153,097.32	\$ 3,277.65	\$ 72,122.61	7.05%
8A	\$ 246,108.83	\$ 135,425.15	\$ 180,925.77	\$ 91,678.19	\$ 1,412.28	\$ 216,050.21	49.16%
8B	\$ 279,195.63	\$ 153,624.50	\$ 205,279.00	\$ 104,029.74	\$ 1,786.23	\$ 189,692.59	34.23%
8C	\$ 886,356.53	\$ 487,122.78	\$ 654,145.25	\$ 332,494.22	\$ 8,622.23	\$ (136,415.52)	-5.45%
8D	\$ 267,461.08	\$ 146,963.05	\$ 197,509.80	\$ 100,439.12	\$ 1,643.60	\$ 268,101.14	60.12%
8E	\$ 353,727.75	\$ 194,333.78	\$ 261,340.55	\$ 132,949.64	\$ 2,614.20	\$ 226,123.91	31.46%
9	\$ 325,876.53	\$ 179,369.63	\$ 239,348.35	\$ 121,193.92	\$ 2,317.18	\$ 129,533.09	17.54%
10	\$ 390,972.15	\$ 215,052.28	\$ 287,783.10	\$ 145,970.44	\$ 3,046.53	\$ 119,257.99	12.91%
11	\$ 458,953.25	\$ 252,718.38	\$ 336,669.42	\$ 170,301.69	\$ 3,829.10	\$ (26,355.67)	-2.11%
12	\$ 691,333.58	\$ 380,514.43	\$ 507,819.70	\$ 257,154.59	\$ 6,453.23	\$ (202,602.49)	-9.90%
13	\$ 378,392.05	\$ 208,421.13	\$ 277,310.15	\$ 140,169.02	\$ 2,919.45	\$ 32,707.29	3.36%
14	\$ 392,404.73	\$ 216,101.90	\$ 287,742.40	\$ 145,507.59	\$ 3,076.05	\$ 30,925.66	3.05%
15	\$ 1,138,865.75	\$ 626,405.78	\$ 838,368.97	\$ 425,275.34	\$ 11,495.70	\$ (467,297.97)	-13.32%
16	\$ 364,873.05	\$ 200,664.93	\$ 268,703.87	\$ 136,346.67	\$ 2,750.18	\$ 150,420.19	18.28%
17	\$ 420,855.88	\$ 231,751.03	\$ 308,680.17	\$ 156,127.12	\$ 3,398.20	\$ 8,051.89	0.72%
19	\$ 401,485.93	\$ 221,092.25	\$ 294,443.47	\$ 148,914.84	\$ 3,178.55	\$ 25,135.54	2.41%
20	\$ 1,223,846.78	\$ 673,748.08	\$ 898,410.57	\$ 454,716.82	\$ 12,487.13	\$ (734,539.64)	-18.37%
21	\$ 625,094.38	\$ 343,895.78	\$ 459,836.27	\$ 233,128.22	\$ 5,695.38	\$ (88,497.99)	-5.04%
22	\$ 263,557.08	\$ 145,181.53	\$ 193,098.95	\$ 97,582.14	\$ 1,618.40	\$ 148,875.59	26.96%

PSA 22 PERCENT CHANGE FROM CURRENT IFF



PSA 22 Funding Change Chart



Analysis of Losses by Proposal (in %) Template Credit: Mike Guy

<u>PSA</u>	3	8B	8C	14	15	20	22
	<u>1</u> -2.54%	-5.11%	-2.84%		-6.30%	-15.14%	
	<u>2</u>	-4.01%	-3.39%		-4.92%	-12.23%	
	<u>3</u>	-1.17%	-10.61%		-4.78%	-10.53%	-6.70%
	4	-0.48%			-6.18%	-3.90%	
	<u>5</u>		-7.82%	-1.83%	-5.31%	-0.07%	-2.14%
	6 -0.26%		-13.42%		-7.65%	-5.49%	-5.49%
	<u>7</u>				-1.68%	-1.41%	
8	A -2.99%	-0.35%		-9.54%	-0.90%		
8	B -3.76%	-1.27%		-9.28%	-1.49%		
8	SC .	-0.33%		-1.96%			-5.45%
8	D						
	BE						
	<u>9</u> 0					-3.65%	
1	.0						
1	.1 -4.38%	-5.80%	-11.48%	-8.40%	-10.37%	-3.06%	-2.11%
1	.2 -0.04%	-1.41%	-4.55%			-8.07%	-9.90%
1	.3 -4.72%	-4.61%	-1.52%		-0.95%	-14.68%	
1	.4					-13.27%	
1	<u>.5</u> -0.32%		-5.64%	-6.35%			-13.32%
1	.6						
17/1	.8					-9.92%	
1	.9		-5.44%	-4.43%		-6.72%	
2	-5.89%	-5.76%	-14.36%	-11.91%	-4.23%		-18.37%
	1		-3.11%	-7.69%			-5.04%
2	-5.81%	-4.21%			-1.97%	-16.67%	
COUNT	10	12	12	9	13	15	9
				44.040/			40.270/
BIGGEST LOSS	-5.89%	-5.80%	-14.36%	-11.91%	-10.37%	-16.67%	-18.37%

Analysis of Losses by Proposal (in \$) Template Credit: Mike Guy

PSA	3	8B	8C	14	15	20	22
1	\$ (21,459.70)	\$ (43,115.70)	\$ (23,942.25)		\$ (53,151.70)	\$ (127,736.70)	
2		\$ (41,751.40)	\$ (35,286.75)		\$ (51,239.40)	\$ (127,307.40)	
3		\$ (17,669.80)	\$ (160,661.75)		\$ (72,454.80)	\$ (159,567.80)	\$ (101,541.74)
4		\$ (3,404.00)			\$ (43,962.00)	• • •	
5			\$ (108,046.25)	\$ (25,346.30)	\$ (73,413.30)	\$ (956.30)	\$ (29,546.37)
6	\$ (3,620.50)		\$ (186,346.25)		\$ (106,235.50)	\$ (76,212.50)	\$ (76,210.66)
7					\$ (17,183.40)	\$ (14,477.40)	
8A	\$ (13,134.00)	\$ (1,544.00)		\$ (41,925.00)	\$ (3,964.00)		
8B	\$ (20,835.50)	\$ (7,043.50)		\$ (51,453.50)	\$ (8,279.50)		
8C		\$ (8,328.90)		\$ (49,162.90)			\$ (136,415.52)
8D							
8E							
9						\$ (26,935.50)	
10							
11	, , ,	\$ (72,390.50)	\$ (143,419.25)	\$ (104,878.50)	\$ (129,545.50)	\$ (38,235.50)	\$ (26,355.67)
12	\$ (889.80)	\$ (28,892.80)	\$ (92,999.75)			\$ (165,109.80)	\$ (202,602.49)
13	,	\$ (44,929.70)	\$ (14,797.25)		\$ (9,255.70)	\$ (143,072.70)	
14			+ //a= =a= a=>	± (000 011 =0)		\$ (134,555.20)	± (
15			\$ (197,705.25)	\$ (222,841.70)			\$ (467,297.97)
16						¢ (110.267.20)	
17/18			\$ (56,824.25)	\$ (46,264.70)		\$ (110,367.30) \$ (70,155.70)	
20		\$ (230,309.40)	\$ (56,824.25) \$ (574,087.75)	\$ (46,264.70) \$ (476,035.40)	\$ (169,084.40)	\$ (70,155.70)	\$ (734,539.64)
21		Ç (230,303.40)	\$ (54,698.75)	\$ (135,049.80)	7 (103,004.40)		\$ (88,497.99)
22		\$ (23,259.50)	(3.1,030.73)	(100)0 10.00)	\$ (10,852.50)	\$ (92,039.50)	(00) 107 100)
TOTAL	(439,211.30)	(522,639.20)	(1,648,815.55)	(1,152,957.80)	(748,621.70)	(1,314,498.30)	(1,863,008.04)
COUNT	10	12	12	9	13	15	9
BIGGEST LOSS	\$ (235,324.40)	\$ (230,309.40)	\$ (574,087.75)			\$ (165,109.80)	\$ (734,539.64)

Discussion